

Changing the game in infrastructure financing

Job Description

Country Ambassador

Are you driven by entrepreneurial spirit, excited about the idea to participate in a game-changing business model in infrastructure financing and eager to make a positive impact in the world? Then join us!

About us

Deutsche Infrastructure is a global infrastructure sourcing expert for institutional investors. As a service provider to the financial and infrastructure industries we are matching initiators of large-scale infrastructure projects with investors worldwide, focusing on projects which are not publicly tendered. Many of these projects meet the criteria of a sustainable or an impact investment.

By doing so, we are opening-up a new business model which perfectly complements the infrastructure investment value chain. The uniqueness of our approach: We combine an artificial intelligence driven database with personal contacts on site all over the world.

In other words: We facilitate the flow of foreign direct investments to local infrastructure projects, be it wind farms, hospitals, etc. These projects have a volume of at least USD 100 million each.

And this is where you come into play: We are currently expanding our global network of Country Ambassadors, who track down local infrastructure projects at an early stage. These projects are looking for capital, our Country Ambassadors are able to offer it.

We are looking for **Country Ambassadors (m/f/d)** for all countries worldwide.

What you'll be responsible for

- You select your country of choice and scan it for interesting infrastructure projects
- You build a resilient and diversified network of contacts in the infrastructure industry
- You establish the contact with projects and provide a first assessment of the project quality
- You report to your regional Head of Country Ambassadors on the status of your project research

About you

- Driven by entrepreneurial spirit and embracing sustainability
- University degree (e. g. in economics) or comparable qualification
- Ideally, first experience in the infrastructure or financial industry
- Excellent command of English and the language of the country, in which you are Country Ambassador
- Strong interpersonal, communication and relationship management skills
- Sense of responsibility, proactive and solution oriented

Our offer

- A dynamic startup atmosphere with a lot of room for own ideas
- A team spread across all continents with highly diverse backgrounds
- Short communication and decision-making channels, cooperative and committed colleagues
- Very competitive success-based compensation: If an investor finances one of your projects through us, you receive 7.5% of the respective finder fee the investor pays to us
- Full flexibility in choosing your work location

Excited about the offer?

We look forward to receiving your application to Ms. Tsion Keno, keno@deutsche-infrastructure.net.